Building Quality In

Blending Craftsmanship, Systems
Thinking, and Lean into Agile Practices
Stephen Vance

Net Promoter System (NPS)?

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- Lean Startup?

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- Test-Driven Development (TDD)?







Build what we think the customers want



Build what we think the customers want

Build what we think the organization needs



Build what we think the customers want

Build what we think the organization needs

Build what we were asked to build

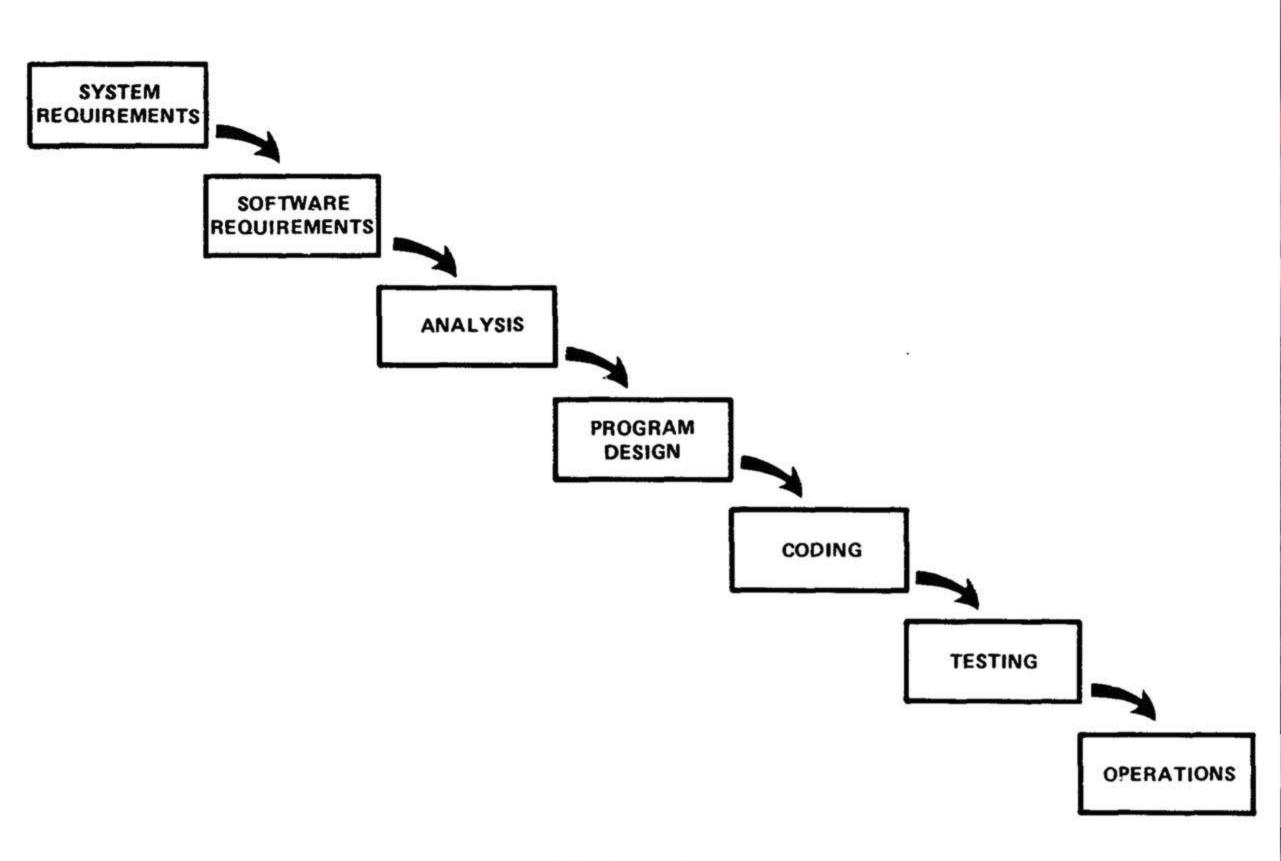


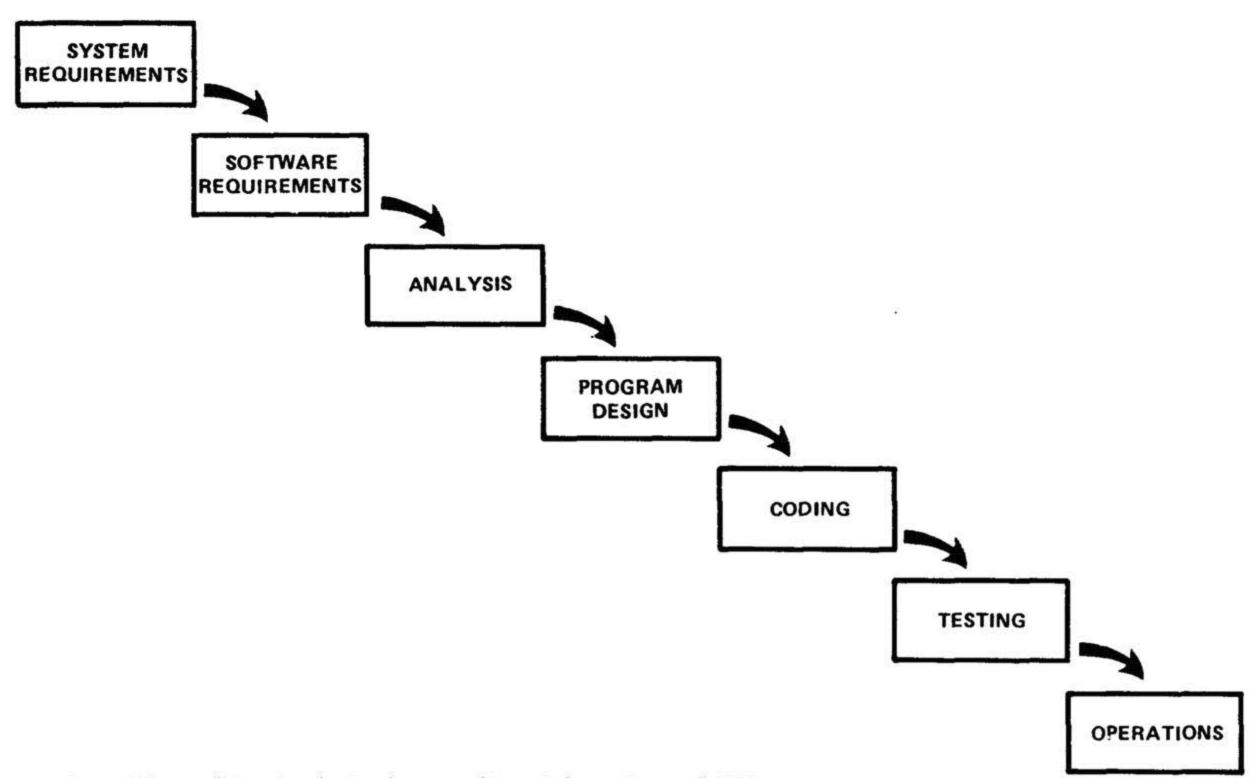
Build what we think the customers want

Build what we think the organization needs

Build what we were asked to build

Build what we tried to build

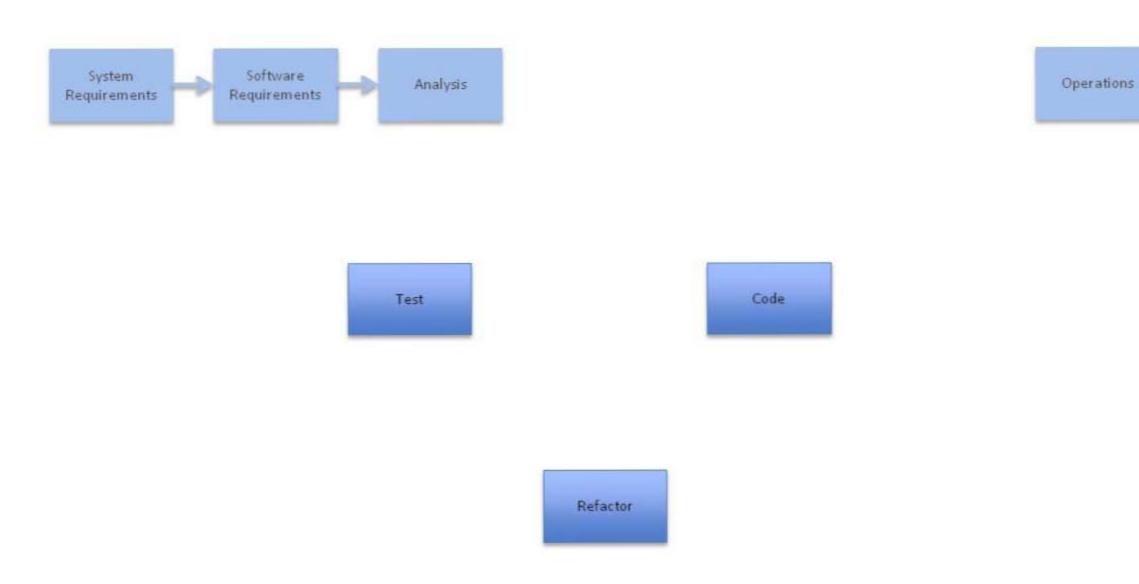




Royce, Winston, "Managing the Development of Large Software Systems," 1970.



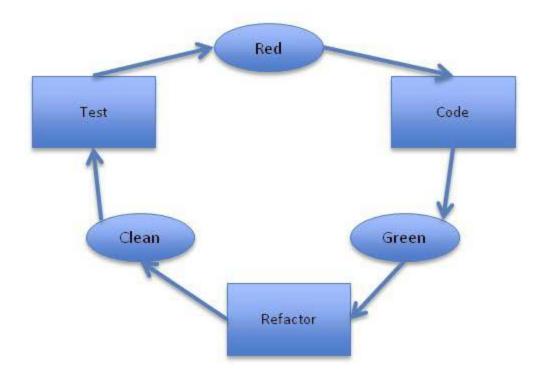




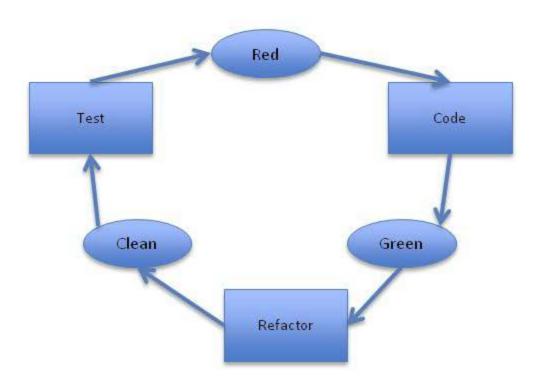




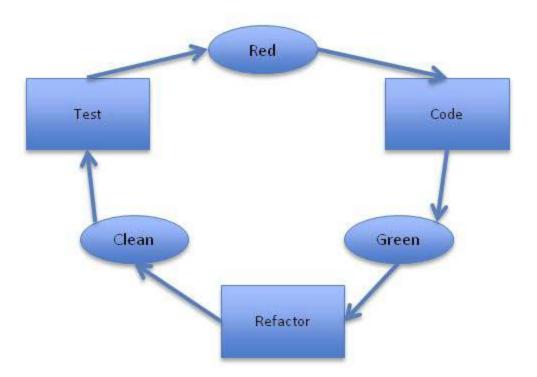
Operations



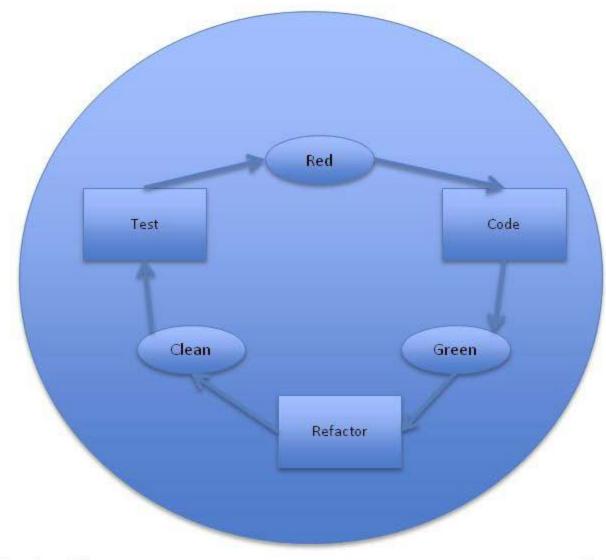






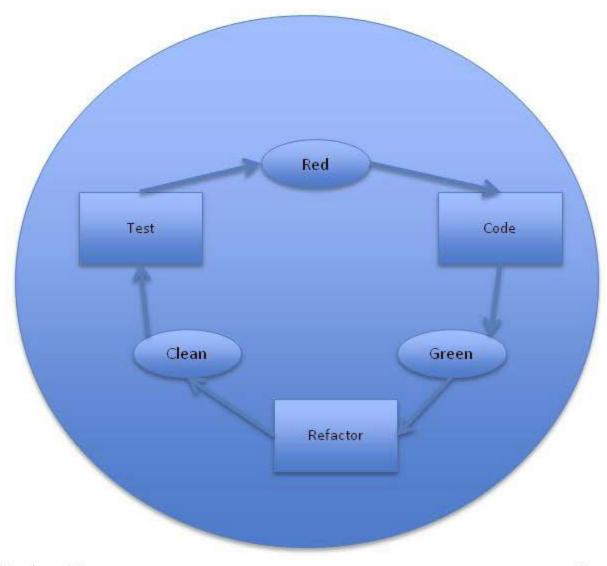


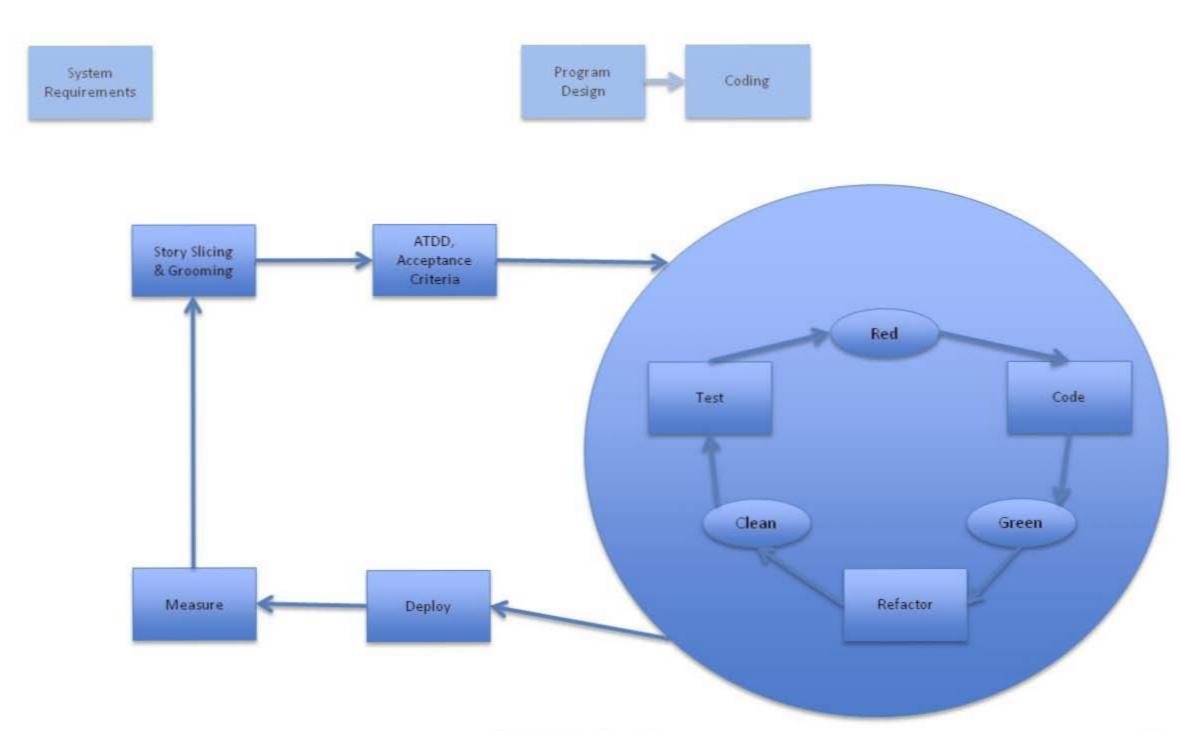




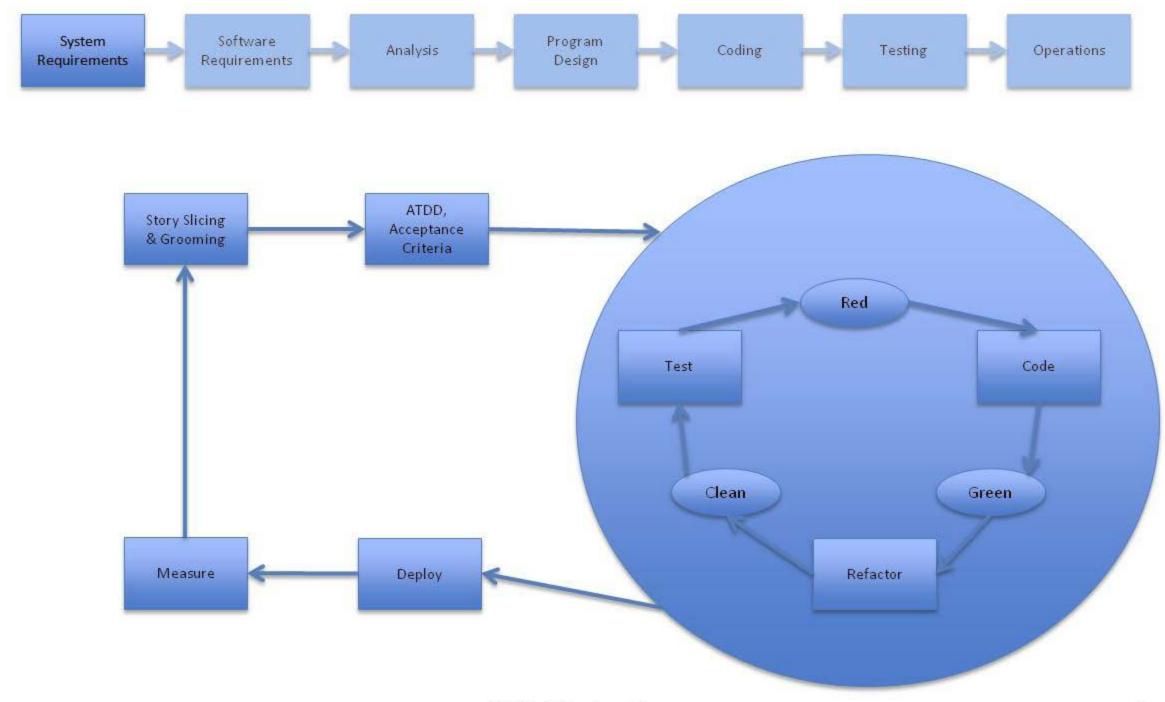








Project



Product

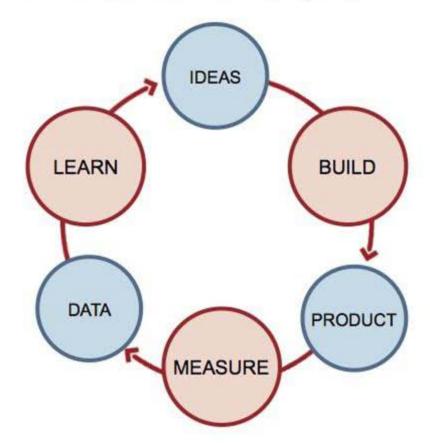


AIPMM ProdBOK via 280 Group, http://www.280group.com

Product

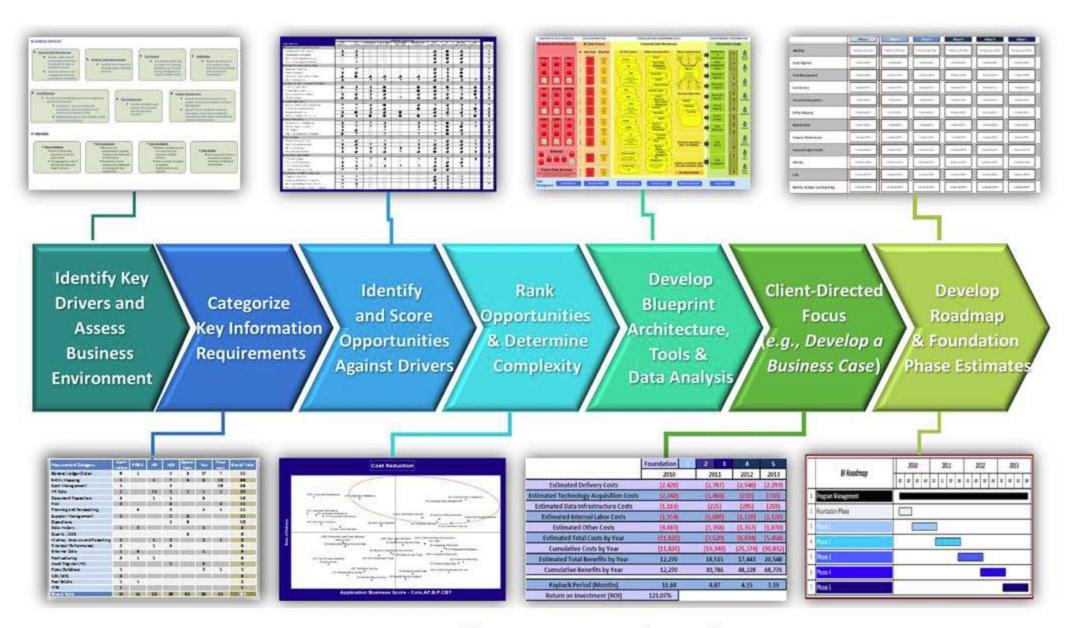


AIPMM ProdBOK via 280 Group, http://www.280group.com



Ries, Eric, "The Lean Startup," 2011.

Organization

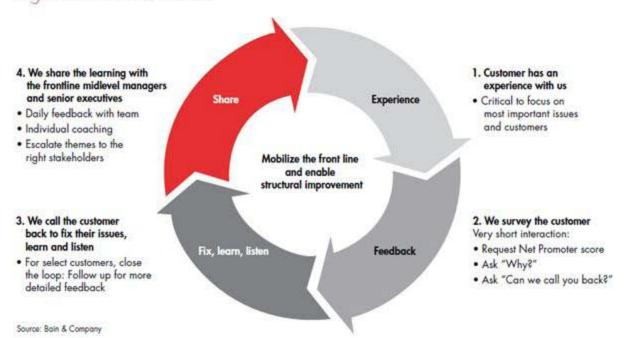


RCG Global Services, http://www.rcggs.com/Pages/BI-Roadmap.aspx



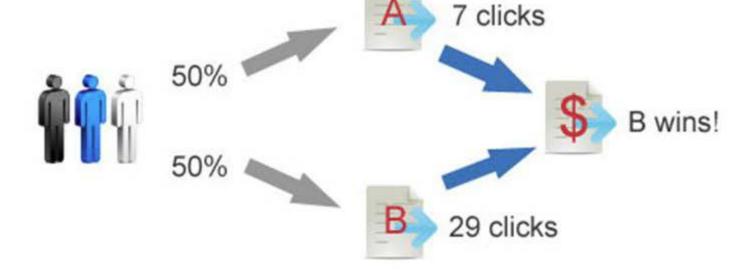
Organization

Figure 7: Closed-loop feedback



Net Promoter System http://netpromotersystem.com

Split or A/B Testing http://splittesting.com





What Does It Mean?

- The Hypothesis Onion
 - Until we connect to our customer response, it's all just (hopefully) educated guesses
- Iterate Quickly
 - Long cycles mean high investment to find out if we're wrong
- Flip the Process
 - Bring verification to the front and recast it as experimental hypothesis
- Empiricism Throughout
 - Formulate and test your hypotheses rigorously



Publications

- Liker, Jeffrey, "The Toyota Way," 2003
- Meadows, Donella, "Thinking in Systems: A Primer," 2008
- Poppendieck, Mary and Tom, "Leading Lean Software Development,"
- Reichfeld, Fred, "The Ultimate Question 2.0," 2011
- Ries, Eric, "The Lean Startup," 2011
- Royce, Winston, "Managing the Development of Large Software Systems," 1970

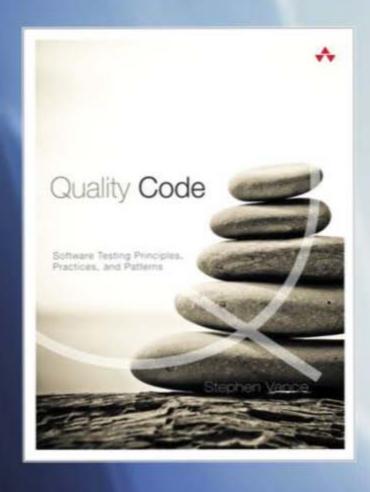


Web Sites

- http://lssacademy.com
- http://netpromotersystem.com
- http://theleanstartup.com



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By Stephen Vance

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